

Bengur Bryan & Co., Inc. is a leading investment banking firm that provides merger and acquisition services, private placements of equity and debt, and financial advisory services, including valuations, fairness opinions, and restructuring advice. For over 30 years, we have focused on growth stage and middle market companies with enterprise values from \$25 million to over \$300 million. We have specific industry knowledge in the industrial & niche manufacturing, transportation & logistics, consumer & hospitality, business services, and healthcare industries.

We commit senior, experienced investment bankers on every transaction. This focus of talent and experience gives our clients the quality service they require and deserve. As recognized investment bankers specializing in the middle market, we're ideally suited to help our clients reach their highest potential. We welcome your inquiries and referrals with the promise of a prompt and professional response.

Charles Bryan  
Managing Director  
443.573.3033

[cbryan@bengurbryan.com](mailto:cbryan@bengurbryan.com)

Oz Bengur  
Managing Director  
443.573.3036

[obengur@bengurbryan.com](mailto:obengur@bengurbryan.com)

Scott Bass  
Managing Director  
443.573.3035

[sbass@bengurbryan.com](mailto:sbass@bengurbryan.com)

Ramon Suazo  
Managing Director  
410.913.8884

[rsuazo@bengurbryan.com](mailto:rsuazo@bengurbryan.com)

John Bruch  
Managing Director  
443.573.3045

[jbruch@bengurbryan.com](mailto:jbruch@bengurbryan.com)

Erik Peterson  
Managing Director  
973.255.0355

[ecpeterson@bengurbryan.com](mailto:ecpeterson@bengurbryan.com)

Charles McCusker  
Special Adviser  
443.573.3015

[cmccusker@bengurbryan.com](mailto:cmccusker@bengurbryan.com)

Stacey Wittelsberger  
Director  
443.573.3016

[srector@bengurbryan.com](mailto:srector@bengurbryan.com)

Davis Looney  
Director  
615.202.5277

[dlooney@bengurbryan.com](mailto:dlooney@bengurbryan.com)

Aliza Strauss  
Vice President  
443.573.3012

[astrauss@bengurbryan.com](mailto:astrauss@bengurbryan.com)

Peter Gagnon  
Senior Associate  
443.573.3037

[pgagnon@bengurbryan.com](mailto:pgagnon@bengurbryan.com)

Matthew Frey  
Analyst  
443.573.3038

[mfrey@bengurbryan.com](mailto:mfrey@bengurbryan.com)



"We are excited for AboveAir to become part of the Gryphon & ACS families. We'd like to thank Bengur Bryan's Scott Bass and the entire Bengur Bryan team for their superb guidance and hard work to bring this transaction to fruition for AboveAir and our family."

Matt Miller  
AboveAir President & Founder



"In CRST, Bengur Bryan found us the perfect match for our business. A team that shares our commitment to safety first, customer service, and empowering all team members to align with the principles we defined when we started BCB. We are excited to take this next step and formally bring our teams together."

Rick Larkin  
BCB Transport Co-Founder



"We have been working with the Bengur Bryan team for over 23 years. We were extremely pleased with their execution and professionalism. Not only did we build a relationship based on trust and respect, but a strong friendship that will continue for many years to come."

C. Victor Brick  
Executive Chairman & Co-Founder

## Representative Transactions

### Industrial and Niche Manufacturing



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Leading specialty HVAC player focused on  
the data center market



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Leading aerospace and defense company providing  
complex precision machined microwave subsystems  
and support equipment to the defense sector



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Supplier of windshield washer fluid for the  
automotive market and antifreeze for the  
RV and marine markets, with brands such as  
Rain-X, Windex, Blue Coral and Krystal Kleer

### Transportation and Logistics



**Transportation and Logistics |  
Sell Side Adviser**  
Leading provider of asset-based transportation and  
logistics services for U.S. clients



**Transportation and Logistics |  
Sell Side Adviser**  
Niche, asset-based provider of bulk tank truck  
transportation services and logistic services



**Transportation and Logistics |  
Sell Side Adviser**  
Specialized transportation logistics provider  
delivering exceptional quality, safety and security  
to clients in life sciences and gov/defense sectors

### Business Services



**Business Services |  
Buy Side Adviser**  
Leading provider of print-based corporate  
communications solutions, providing packaging,  
print and direct marketing services



**Business Services |  
Buy Side Adviser**  
Utilities service provider offering essential  
energy and environmental infrastructure  
services throughout Southeast, Midwest regions



**Business Services |  
Sell Side Adviser**  
Nationwide provider of outsourced facility  
maintenance services, including janitorial services,  
hard floor and carpet cleaning, and window cleaning

### Consumer and Hospitality



**Consumer and Hospitality |  
Sell Side Adviser**  
Global leader in the tableware industry,  
supplying dinnerware, flatware and drinkware



**Consumer and Hospitality |  
Sell Side Adviser**  
Top selling skincare products maker  
in the natural channel skincare space



**Consumer and Hospitality |  
Recapitalization | Private Placement**  
One of the largest Planet Fitness franchisees,  
with over 80 locations across five states

### Healthcare



**Healthcare | Private Placement |  
Buy Side Adviser | Recapitalization**  
Developer and operator of programs for at-risk  
and delinquent youths through residential  
facilities and community-based programs

### Government Services



**Government Services |  
Buy Side Adviser**  
Leading government contractor specializing in  
software engineering, cybersecurity, branding and  
strategic communications, user experience, mobile,  
and linguistics solutions