

Bengur Bryan & Co., Inc. is a leading investment banking firm that provides merger and acquisition services, private placements of equity and debt, and financial advisory services, including valuations, fairness opinions, and restructuring advice. For over 25 years, we have focused on growth stage and middle market companies with enterprise values from \$25 million to over \$300 million. We have specific industry knowledge in the industrial & niche manufacturing, transportation & logistics, consumer & hospitality, business services, and healthcare industries.

We commit senior, experienced investment bankers on every transaction. This focus of talent and experience gives our clients the quality service they require and deserve. As recognized investment bankers specializing in the middle market, we're ideally suited to help our clients reach their highest potential. We welcome your inquiries and referrals with the promise of a prompt and professional response.

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"We are excited for AboveAir to become part of the Gryphon & ACS families. We'd like to thank Bengur Bryan's Scott Bass and the entire Bengur Bryan team for their superb guidance and hard work to bring this transaction to fruition for AboveAir and our family."

**Matt Miller,**  
AboveAir President & Founder



"We enjoyed working with the Bengur Bryan team. Their expert guidance throughout the entire process resulted in finding a great new home for Cargo Logistics and our entire team. I would highly recommend Bengur Bryan to other business owners looking for expert transaction advice; their focus on my goals for Cargo Logistics' next phase made for a smooth process, and they exceeded my expectations."

**David Cook,**  
Cargo Logistics Group Founder & CEO



"We are excited to join KAG and leverage our combined expertise to further our commitment to our customers. Bengur Bryan played a critical role in guiding us through the entire transaction process. I wanted to thank Ramon Suazo, Scott Bass and the rest of the Bengur Bryan team for all their hard work."

**Steve Rush,** Carbon Express  
Executive Chairman & Founder

## Representative Transactions

### Industrial and Niche Manufacturing



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Leading specialty HVAC player focused on  
the data center market



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Leading aerospace and defense company providing  
complex precision machined microwave subsystems  
and support equipment to the defense sector



**Industrial and Niche Manufacturing |  
Sell Side Adviser**  
Supplier of windshield washer fluid for the  
automotive market and antifreeze for the  
RV and marine markets, with brands such as  
Rain-X, Windex, Blue Coral and Krystal Kleer

### Transportation and Logistics



**Transportation and Logistics |  
Sell Side Adviser**  
Leading provider of asset-based transportation and  
logistics services for U.S. clients



**Transportation and Logistics |  
Sell Side Adviser**  
Niche, asset-based provider of bulk tank truck  
transportation services and logistic services



**Transportation and Logistics |  
Sell Side Adviser**  
Specialized transportation logistics provider  
delivering exceptional quality, safety and security  
to clients in life sciences and gov/defense sectors

### Business Services



**Business Services |  
Buy Side Adviser**  
Leading provider of print-based corporate  
communications solutions, providing packaging,  
print and direct marketing services



**Business Services |  
Buy Side Adviser**  
Utilities service provider offering essential  
energy and environmental infrastructure  
services throughout Southeast, Midwest regions



**Business Services |  
Sell Side Adviser**  
Nationwide provider of outsourced facility  
maintenance services, including janitorial services,  
hard floor and carpet cleaning, and window cleaning

### Consumer and Hospitality



**Consumer and Hospitality |  
Sell Side Adviser**  
Global leader in the tableware industry,  
supplying dinnerware, flatware and drinkware



**Consumer and Hospitality |  
Sell Side Adviser**  
Top selling skincare products maker  
in the natural channel skincare space



**Consumer and Hospitality |  
Recapitalization | Private Placement**  
One of the largest Planet Fitness franchisees,  
with 78 locations across five states

### Healthcare



**Healthcare | Private Placement |  
Buy Side Adviser | Recapitalization**  
Developer and operator of programs for at-risk  
and delinquent youths through residential  
facilities and community-based programs

### Government Services



**Government Services |  
Buy Side Adviser**  
Leading government contractor specializing in  
software engineering, cybersecurity, branding and  
strategic communications, user experience, mobile,  
and linguistics solutions