

Bengur Bryan & Co., Inc. is a leading investment banking firm that provides merger and acquisition services, private placements of equity and debt, and financial advisory services, including valuations, fairness opinions, and restructuring advice. For over 25 years, we have focused on growth stage and middle market companies with enterprise values from \$25 million to over \$300 million. We have specific industry knowledge in the industrial & niche manufacturing, transportation & logistics, consumer & hospitality, business services, and healthcare industries.

We commit senior, experienced investment bankers on every transaction. This focus of talent and experience gives our clients the quality service they require and deserve. As recognized investment bankers specializing in the middle market, we're ideally suited to help our clients reach their highest potential. We welcome your inquiries and referrals with the promise of a prompt and professional response.

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"Bengur Bryan has been an invaluable resource to Sequel for the past decade, and their work to source and close the Altamont transaction for us was expertly executed from beginning to end."

Jay Ripley, Co-Founder & Chairman, Sequel Youth and Family Services



"Bengur Bryan has been a trusted adviser to the Dunbar company and the Dunbar family, starting with their work over 20 years ago. As we've grown, our relationship with Bengur Bryan has been there, with Chris and Charles and their colleagues providing financing solutions, divestiture services, and sound, dependable advice. Their understanding of our needs as a family business and the value of Dunbar were why we wanted them as advisers on this momentous sale."

**Kevin Dunbar, President & CEO
Dunbar Armored, Inc.**



"Bengur Bryan has been a valuable long-term adviser to South/Win. They provided sound guidance and advice with an always present focus on our best interests. In this transaction, they helped to craft a deal which met our expectations and made sure the transaction process was smooth. I highly recommend Bengur Bryan to a business owner seeking an adviser who will always put their best interests first."

**Will DuBose, President
South/Win, Ltd.**



"With Bengur Bryan it's always been more than business. For Mark and me, they've been a trusted partner for over 15 years, helping us to position our businesses and then take us to the next level when the timing is right. We are now excited and welcome the opportunity to join BWX, a growing leader in the global natural personal care market. The Bengur Bryan team has provided us with the continued market knowledge and M&A skills necessary to achieve our goals, most recently with Andalou Naturals and previously with Avalon Organics and Alba Botanica. Our core values of consumer advocacy, sustainability, and social responsibility align perfectly with Bengur Bryan."

Stacey Kelly Egide and Mark Egide, Co-CEOs & Founders, Andalou Naturals

Representative Transactions

Industrial and Niche Manufacturing



**Industrial and Niche Manufacturing |
Sell Side Adviser**
Remanufacturer of specialized wood-based skids,
pallets and related shipping materials



**Industrial and Niche Manufacturing |
Sell Side Adviser**
Leading aerospace and defense company providing
complex precision machined microwave subsystems
and support equipment to the defense sector



**Industrial and Niche Manufacturing |
Sell Side Adviser**
Supplier of windshield washer fluid for the
automotive market and antifreeze for the
RV and marine markets, with brands such as
Rain-X, Windex, Blue Coral and Krystal Kleer

Transportation and Logistics



**Transportation and Logistics |
Sell Side Adviser**
Leading provider of asset-based transportation and
logistics services for U.S. clients



**Transportation and Logistics |
Sell Side Adviser**
Niche, asset-based provider of bulk tank truck
transportation services and logistic services



**Transportation and Logistics |
Sell Side Adviser**
Specialized transportation logistics provider
delivering exceptional quality, safety and security
to clients in life sciences and gov/defense sectors

Business Services



**Business Services |
Buy Side Adviser**
Leading provider of print-based corporate
communications solutions, providing packaging,
print and direct marketing services



**Business Services |
Buy Side Adviser**
Utilities service provider offering essential
energy and environmental infrastructure
services throughout Southeast, Midwest regions



**Business Services |
Sell Side Adviser**
Nationwide provider of outsourced facility
maintenance services, including janitorial services,
hard floor and carpet cleaning, and window cleaning

Consumer and Hospitality



**Consumer and Hospitality |
Sell Side Adviser**
Global leader in the tableware industry,
supplying dinnerware, flatware and drinkware



**Consumer and Hospitality |
Sell Side Adviser**
Top selling skincare products maker
in the natural channel skincare space



**Consumer and Hospitality |
Recapitalization | Private Placement**
One of the largest Planet Fitness franchisees,
with 61 locations across five states

Healthcare



**Healthcare | Private Placement |
Buy Side Adviser | Recapitalization**
Developer and operator of programs for at-risk
and delinquent youths through residential
facilities and community-based programs

Government Services



**Government Services |
Buy Side Adviser**
Leading government contractor specializing in
software engineering, cybersecurity, branding and
strategic communications, user experience, mobile,
and linguistics solutions