

Bengur Bryan & Co., Inc. is a leading investment banking firm that provides merger and acquisition services, private placements of equity and debt, and financial advisory services, including valuations, fairness opinions, and restructuring advice. For over 25 years, we have focused on growth stage and middle market companies with enterprise values from \$10 million to over \$150 million. We have specific industry knowledge in the industrial & niche manufacturing, transportation & logistics, consumer & hospitality, business services, and healthcare industries.

We commit senior, experienced investment bankers on every transaction. This focus of talent and experience gives our clients the quality service they require and deserve. As recognized investment bankers specializing in the middle market, we're ideally suited to help our clients reach their highest potential. We welcome your inquiries and referrals with the promise of a prompt and professional response.

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Bengur Bryan has been an invaluable resource to Sequel for the past decade, and their work to source and close the Altamont transaction for us was expertly executed from beginning to end.

Jay Ripley

*Co-Founder & Chairman / Sequel Youth and Family Services unbar Armored, Inc.*



Bengur Bryan has been a trusted advisor to the Dunbar company and the Dunbar family, starting with their work over 20 years ago. As we've grown, our relationship with Bengur Bryan has been there, with Chris and Charles and their colleagues providing financing solutions, divestiture services, and sound, dependable advice. Their understanding of our needs as a family business and the value of Dunbar were why we wanted them as advisors on this momentous sale.

Kevin Dunbar  
*President & CEO  
Dunbar Armored, Inc.*



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Bengur Bryan has been a valuable long-term advisor to South/Win. They provided sound guidance and advice with an always present focus on our best interests. In this transaction, they helped to craft a deal which met our expectations and made sure the transaction process was smooth. I highly recommend Bengur Bryan to a business owner seeking an advisor who will always put their best interests first.

Will Dubose  
*President  
South/Win, Ltd.*



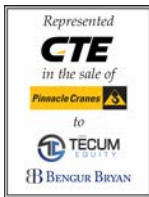
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With Bengur Bryan it's always been more than business. For Mark and me, they've been a trusted partner for over 15 years, helping us to position our businesses and then take us to the next level when the timing is right. We are now excited and welcome the opportunity to join BWX, a growing leader in the global natural personal care market. The Bengur Bryan team has provided us with the continued market knowledge and M&A skills necessary to achieve our goals, most recently with Andalou Naturals and previously with Avalon Organics and Alba Botanica. Our core values of consumer advocacy, sustainability, and social responsibility align perfectly with Bengur Bryan.

Stacey Kelly Egide (Co-CEO & Founder), Mark Egide (Co-CEO & Founder)  
*Andalou Naturals*

### Representative Transactions

#### Industrial and Niche Manufacturing



**Industrial and Niche Manufacturing |  
Sell Side Advisor**  
A leading Link-Belt dealer providing sales, service and rental cranes to across North Carolina and South Carolina



**Industrial and Niche Manufacturing |  
Sell Side Advisor**  
A leading online supplier of a full line of hydraulic hoses and fittings, as well as many other products for hydraulic and pneumatic service



**Industrial and Niche Manufacturing |  
Sell Side Advisor**  
Supplier of windshield washer fluid for the automotive market and antifreeze for the RV and marine markets including brands such as Rain-X, Windex, Blue Coral and Krystal Kleer

#### Transportation and Logistics

**Transportation and Logistics |  
Sell Side Advisor | Private Placement**  
Leading nationwide provider of technologically advanced, integrated cash management, logistics and loss prevention products and services



**Transportation and Logistics |  
Sell Side Advisor**  
Leading niche, asset-light provider of dedicated contract carriage and specialized logistic services



**Transportation and Logistics |  
Sell Side Advisor**  
Provider of short-haul trucking and warehousing services for customers across several industries



#### Business Services



**Business Services |  
Sell Side Advisor**  
Leading nationwide provider of outsourced facility maintenance services, including janitorial services, hard floor and carpet cleaning, and window cleaning



**Business Services |  
Sell Side Advisor**  
Provider of geotechnical, environmental engineering, and construction material testing services to both commercial and government clients in the Mid-Atlantic region of the United States



**Business Services |  
Buy Side Advisor**  
Provider of IT consulting and staffing services on a variety of client projects, including ERP planning/implementation, business intelligence, and infrastructure/data center management

#### Consumer and Hospitality

**Consumer and Hospitality |  
Sell Side Advisor**  
A long-time Papa John's Pizza franchisee, with 18 New Jersey and Delaware restaurants



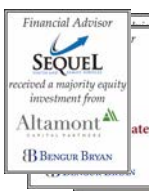
**Consumer and Hospitality |  
Sell Side Advisor**  
Top selling skincare products maker in the natural channel skincare space



**Consumer and Hospitality |  
Recapitalization | Private Placement**  
One of the largest Planet Fitness franchisees, with 61 locations across five states



#### Healthcare



**Healthcare | Private Placement |  
Buy Side Advisor | Recapitalization**  
Developer and operator of programs for at-risk and delinquent youths through residential facilities and community-based programs

#### Government Services

**Communications and Creative Services |  
Buy Side Advisor**  
A leading strategic communications firm providing business-focused creative solutions for government agencies and commercial entities

